VPA - Leading Practice

March 2017



About Stockland

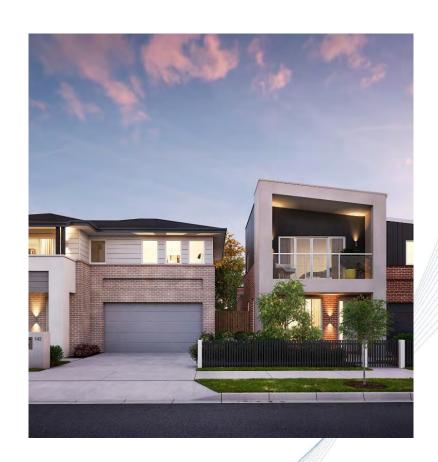
Stockland is Australia's largest diversified property group

We own, manage and develop shopping centres, logistics centres, business parks, office assets, residential communities, and retirement living villages.

Stockland was founded in 1952 with a vision to "not merely achieve growth and profits but to make a worthwhile contribution to the development of our cities and great country".

Today, we leverage our diversified model, to help create thriving communities where people live, shop and work.

Our approach is underpinned by the Group's purpose "we believe there is a better way to live".



Sustainability at Stockland

Sustainability at Stockland is about ensuring we leave the communities and environment where we operate, in good shape for future generations.

In line with our purpose, we are committed to creating shared value for all our stakeholders and delivering 'a better way to live'.



^{1.} Capital Commitment 2. Average across the retail portfolio 3. Towers Watson Global High Performing Norm

Liveable Housing Australia - What is Stockland o

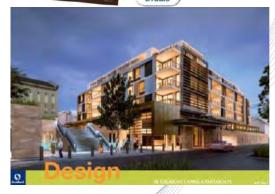
Group:

- Inaugural Liveable Housing Australia corporate partner.
- Sales and marketing kit developed;
- Sustainability Reporting Asset rating & Certification

Residential:

- Sustainability hubs being built to LHA Silver standard
- Silver LHA in 20% of medium density & completed homes 2016
- Work towards 50% of our medium density and completed homes in FY18





Affordability

- Market understanding
- Product choice
 - Good Design
 - NSW Missing Middle
- Affordable Housing Targets





Community Consultation





Stakeholder Engagement

- Consultation and engagement with stakeholders is a core part of our business and is key to shaping and influencing the planning and design of all Stockland projects
- Open and early engagement with key stakeholders critical to identifying and resolving key issues
- Relationships with all levels of Government is important
- Win win outcomes for all parties is critical (stakeholder, community & future residents)







Urban Renewal Examples



Stockland Balgowlah

Stockland Balgowlah is a mixed use precinct located in the northern suburbs of Sydney. Redeveloped in 2010, the precinct has set a new benchmark for mixed-use communities, incorporating apartments above a village-style retail hub. Stockland's vision was to create a compact community hub in Sydney.

The success of The Village, Balgowlah is largely due to the design, which has enabled a vibrant shopping precinct to thrive while still providing privacy and quiet enjoyment for residents.





Stockland Merrylands Court

Vision is to contribute to creating a new city centre for the community to socialise, enjoy international cuisine in new restaurants, and come together for festivals and special occasions

542 new, architecturally-designed apartments across five buildings, ranging in height from 10 to 17 storeys, to help meet housing needs for growing population. A new laneway precinct and an international Eat Street - around 2,500 square metres of public domain.





Stockland Tooronga

Tooronga is mixed-use precinct 12 kilometres south-east of the Melbourne CBD. The precinct includes more than 9000sqm of retail space tenanted by 25 speciality stores, a Coles and First Choice Liquor, two residential towers with 297 units, shopping centre and business/commercial offices.





Rowville, Victoria



Rowville, VIC

"This will be one of Australia's most sought-after new addresses, and certainly a residential community like none other in Knox" – Tony Holland (Knox City Council, Mayor) **LGA** Knox City Council

Status Town Planning

Site area 6.35 hectares

Yield: 150 townhouses

30 apartments

Amenity: 1km from Stud Park Shopping Centre and close

proximity to priority bus routes.

Community permaculture garden

Built-in solar generation to all homes

Electric vehicle recharge points to all garages

Solar lighting throughout estate

Water harvesting and recreational lake used for

the irrigation of parks and gardens

5 Star Green Star - Communities rating

Tvanhoe, Victoria

LGA: Banyule City Council

Status Under Construction

First settlements March 2017

Site 1.95 hectares

area

Yield: 81 townhouses

Amenity 2km from Ivanhoe Train Station along

with close proximity to priority bus

routes

Walking distance to local shops and

parks



Ivanhoe, VIC



Stockland Corporation Limited
ACN 000 181 733

Stockland Trust Management Limited ACN 001 900 741; AFSL 241190

As a responsible entity for Stockland Trust ARSN 092 897 348 25th Floor, 133 Castlereagh Street SYDNEY NSW 2000 Disclaimer of Liability

While every effort is made to provide accurate and complete information, Stockland does not warrant or represent that the information in this presentation is free from errors or omissions or is suitable for your intended use. The information provided in this presentation may not be suitable for your specific needs and should not be relied upon by you in substitution of you obtaining independent advice. Subject to any terms implied by law and which cannot be excluded, Stockland accepts no responsibility for any loss, damage, cost or expense (whether direct or indirect) incurred by you as a result of any error, omission or misrepresentation in this presentation. All information in this presentation is subject to change without notice.

